

# Selling a property through John Smale & Co...

John Smale & Co.  
5 Cross Street, Barnstaple, Devon EX311BA  
t | 01271 342000 e | sales@johnsmale.com

www.johnsmale.com

## WHAT WE DO FOR YOU...

01

IT'S  
ABOUT  
YOU

We take time to get to know you and your plans, so we can help you in the best way possible!

02

APPRAISAL  
& ADVICE

Free professional market appraisal and advice from qualified estate agents and chartered surveyors.

03

CHOICE

Choose service and fee level to suit you!

04

MAXIMISE  
YOUR MOVE

Free meeting with independent mortgage and financial advisors, to help maximise your next move!

08

'HOT BUYERS'

Your property is matched to our extensive database of qualified buyers. Calls made to 'Hot Buyers'.

07

PROMOTION

Property promoted on leading property websites and social media, local and national press and within our network of over 300 independent offices, national and international!

06

THAT  
PERSONAL  
TOUCH

Personal contact from start to finish, including out of normal hours.

05

QUALITY  
DETAILS

High quality property details prepared for your approval and 'For Sale' board put up.

09

NEGOTIATE

Successfully introduce a buyer and negotiate a price you are happy with.

10

OFFERS  
QUALIFIED

All offers are qualified by our independent mortgage advisors. This saves wasted time, stress and money.

11

REGULAR  
UPDATES

Sale is progressed smoothly, updating you regularly through the process.

12

YOUR  
PROPERTY  
IS SOLD!

Receive a John Smale & Co goody bag and voucher!

We will assist you with any property matters in the future e.g. contractors, solicitors and appraisals.

**SOLD**

John  
Smale & Co.

# Buying a property through John Smale & Co...

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## WHAT WE DO FOR YOU...

01

### GETTING THE BEST DEAL

Know what you can afford to buy!  
Book a free appointment with our  
independent mortgage and financial  
advisors. They will give you great  
advice and get the best deal for you.

02

### LOOKING FOR YOUR NEW HOME

Once you have your finances in  
place, start looking for a suitable  
property to buy.

03

### QUICK & EFFICIENT SEARCH

We will take the time to get to know  
you and register your specific  
property requirements. You will then  
receive properties that match your  
needs quickly and efficiently.

06

### OFFER ACCEPTED

If your offer is accepted... CONGRATULATIONS!  
Now the buying process starts for real!

05

### MAKE AN OFFER

Once you've found a suitable property to buy,  
contact us and make an offer! Don't worry if  
you think it may not be accepted, as most  
vendors are happy to negotiate.

04

### VIEWING PROPERTIES

Contact us to view some properties.  
You can do this by phone or email if you prefer.

07

### CHOOSE A SOLICITOR

Choose a solicitor who you wish to deal with  
he purchase for you. Let them and us know.  
The solicitors will send you some initial  
paperwork to fill out and start the ball rolling.

08

### COMMUNICATION

We will communicate with you  
throughout the buying process,  
making it as stress free as possible!

09

### YOU OWN YOUR NEW HOME!

Completion day! We will contact you when the sale  
is complete, to hand over the property keys and a  
John Smale & Co goody bag.



John  
Smale & Co.

We will assist you with any property matters in the  
future e.g. contractors, solicitors and appraisals.